## **GlaxoSmithKline Pharmaceuticals Limited**

Registered Office: Dr. Annie Besant Road, Mumbai - 400 030

## PART I

## STATEMENT OF STANDALONE AUDITED RESULTS FOR THE FIFTEEN MONTHS ENDED 31ST MARCH, 2015

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|-----|---------|

|  | Unaudited   |              |                | (RS. Iakns)<br>Audited |               |
|--|-------------|--------------|----------------|------------------------|---------------|
|  | 3 months    | Preceding 3  | Corresponding  | 15 months              | 12 months     |
|  | ended       | months ended | 3 months ended | ended                  | ended         |
|  | 31.03.2015  | 31.12.2014   | 31.03.2014     | 31.03.15               | 31.12.2013    |
| Income from Operations   | 31.03.2013  | 31.12.2014   | 31.03.2014     | 31.03.13               | 31.12.2013    |
| Net Sales (net of excise duty)   | 61347       | 64615        | 59985          | 325341                 | 252017        |
| 17   | 684         |              |                | 3417                   | 2598          |
| Other Operating Income (net of expenses relating to service income)                      |             | 471          | 1000           | 3417<br>328758         |               |
| Total Income from Operations (net)   | 62031       | 65086        | 60985          | 328/58                 | 254615        |
| Expenses   | 12420       | 16447        | 12702          | 72674                  | F20F7         |
| Cost of materials consumed   | 12438       | 16447        | 12703          | 72674                  | 53857         |
| Purchases of stock-in-trade  | 12324       | 15684        | 15250          | 77989                  | 67000         |
| Changes in inventories of finished goods, work-in-progress and stock-in-trade            | <u>1552</u> | (3469)       | <u>1486</u>    | (139)                  | <u>(5075)</u> |
| Total materials consumed   | 26314       | 28662        | 29439          | 150524                 | 115782        |
| Employee benefits expense  | 10136       | 10597        | 8368           | 49302                  | 36205         |
| Depreciation   | 475         | 585          | 425            | 2535                   | 1988          |
| Other expenses   | 14024       | 15886        | 13537          | 72052                  | 54921         |
| Expenses relating to service income  | (1020)      | (1526)       | (1119)         | (5839)                 | (4501)        |
| Total operating expenses   | 23615       | 25542        | 21211          | 118050                 | 88613         |
| Total expenses   | 49929       | 54204        | 50650          | 268574                 | 204395        |
| Profit from Operations before Other Income and Exceptional Items                         | 12102       | 10882        | 10335          | 60184                  | 50220         |
| Other Income   | 4048        | 3777         | 4488           | 19867                  | 20097         |
| Profit from ordinary activities before Exceptional Items                                 | 16150       | 14659        | 14823          | 80051                  | 70317         |
| Exceptional Items  | (581)       | (4607)       | -              | (5188)                 | 2615          |
| Profit from ordinary activities before tax   | 15569       | 10052        | 14823          | 74863                  | 72932         |
| Tax Expense  | 5284        | 5522         | 5169           | 27698                  | 22744         |
| Net Profit from ordinary activities  | 10285       | 4530         | 9654           | 47165                  | 50188         |
| Paid-up Equity Share Capital (Face value per share Rs. 10)                               | 8470        | 8470         | 8470           | 8470                   | 8470          |
| Reserves excluding Revaluation Reserves  |             |              |                | 176696                 | 193249        |
| Earnings Per Share (EPS) (of Rs. 10 each) (not annualised)                               |             |              |                |                        |               |
| Basic and diluted EPS (Rs.)  | 12.1        | 5.3          | 11.4           | 55.7                   | 59.3          |
| PART II  |             |              |                |                        |               |
| A. PARTICULARS OF SHAREHOLDING   |             |              |                |                        |               |
|  |             |              |                |                        |               |
| Public Shareholding  | 21175755    | 21175755     | 21175726       | 21175755               | 41705520      |
| Number of shares   | 21175755    | 21175755     | 21175736       | 21175755               | 41785529      |
| Percentage of shareholding   | 25.0%       | 25.0%        | 25.0%          | 25.0%                  | 49.3%         |
| Promoters and promoter group Shareholding  |             |              |                |                        |               |
| (a) Pledged/Encumbered   |             |              |                |                        |               |
| - Number of shares   | Nil         | Nil          | Nil            | Nil                    | Nil           |
| - Percentage of shares (as a % of the total shareholding of promoter and promoter group) | Nil         | Nil          | Nil            | Nil                    | Nil           |
| - Percentage of shares (as a % of the total share capital of the company)                | Nil         | Nil          | Nil            | Nil                    | Nil           |
| (b) Non-encumbered   |             |              |                |                        |               |
| - Number of shares   | 63527262    | 63527262     | 63527281       | 63527262               | 42917488      |
| - Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 100%        | 100%         | 100%           | 100%                   | 100%          |
| - Percentage of shares (as a % of the total share capital of the company)                | 75.0%       | 75.0%        | 75.0%          | 75.0%                  | 50.7%         |
| 2  |             | . 27070      | . 2.0 /0       | , 0                    |               |

| Particulars  | 3 months<br>ended<br>31.03.2015 |
|--|---------------------------------|
| B. INVESTOR COMPLAINTS   |                                 |
| Pending at the beginning of the quarter<br>Received during the quarter<br>Disposed of during the quarter<br>Remaining unresolved at the end of the quarter | 5<br>6<br>10<br>1               |

The Statement of Assets and Liabilities as required under clause 41(V)(h) of the Listing Agreement is as under:

(Rs. lakhs)

| (b) Reserves and surplus 176696 19   Sub-total - Shareholders' funds 185166 20   Non-current liabilities 263   (a) Long-term borrowings 263   (b) Other long-term liabilities 529   (c) Long-term provisions 27096 2  | 8470<br>93249<br>91719<br>361<br>497           |
|---|--|
| EQUITY AND LIABILITIES       Shareholders' Funds     8470       (a) Share capital     176696     19       Sub-total - Shareholders' funds     185166     20       Non-current liabilities     263       (a) Long-term borrowings     263       (b) Other long-term liabilities     529       (c) Long-term provisions     27096     2 | 8470<br>93249<br>91719<br>361<br>497           |
| Shareholders' Funds   8470     (a) Share capital   8470     (b) Reserves and surplus   176696   19     Sub-total - Shareholders' funds   185166   20     Non-current liabilities   263     (a) Long-term borrowings   263   263     (b) Other long-term liabilities   529   20     (c) Long-term provisions   27096   2               | 3249<br>1719<br>361<br>497                     |
| (a) Long-term borrowings263(b) Other long-term liabilities529(c) Long-term provisions270962   | 497  |
|   | 4962   |
| (b) Other current liabilities 13155<br>(c) Short-term provisions 66842 5  | 7801<br>8622<br>51883<br>88306                 |
| TOTAL - EQUITY AND LIABILITIES 323640 31  | 4987   |
| (b) Non-current investments   4767     (c) Deferred tax assets (net)   8291     (d) Long-term loans and advances   28831   2     (e) Other non-current assets   1404  | .6193<br>4767<br>9211<br>:3287<br>1355<br>4813 |
| (b) Inventories   36886   3     (c) Trade receivables   10032     (d) Cash and bank balances   189802   20     (e) Short-term loans and advances   11974     (f) Other current assets   7825  | 1000<br>34240<br>9639<br>2714<br>6992<br>5589  |
| TOTAL - ASSETS 323640 31  | 4987   |

## Notes:

- 1. Net Sales of the Pharmaceuticals business grew by 2.0% during the quarter ended 31st March 2015, as compared to the quarter ended 31st March 2014. The quarterly performance was impacted by supply constraints.
- 2. Exceptional Items for the fifteen months ended 31st March, 2015 includes a charge of Rs. 3037 lakhs (three months ended 31st March, 2015 NIL) for the rationalisation of capital assets for one of the dosage forms at the Nashik manufacturing facility, and Rs. 2151 lakhs (three months ended 31st March, 2015 Rs. 581 lakhs) towards actuarial loss on employee benefits, due to change in actuarial assumptions.
- 3. The Company has only one reportable segment which is Pharmaceuticals. Accordingly, no separate disclosures of segment information have been made.
- 4. The Board of Directors recommends a Dividend of Rs. 62.50 per equity share (Previous year : Rs. 50 per equity share)
- 5. The above Results were reviewed by the Audit Committee and were thereafter approved by the Board of Directors at their respective meetings held on 18th May, 2015.
- 6. The Board of Directors of the Company at its meeting held on November 06, 2014, decided to change the financial year of the Company from January December to April March. Accordingly, the current year's financial statements are for the 15 months from 1st January, 2014 to 31st March, 2015, results are therefore not comparable.
- 7. The figures for the quarter ended 31st March, 2015 are the balancing figures between the audited financial results for the 15 months period ended 31st March, 2015 and the published financial results for the twelve months ended 31st December, 2014.
- 8. The figures for 2013 have been regrouped wherever necessary to facilitate comparison.

By Order of the Board

Dr. Hasit B. Joshipura Managing Director DIN: 274288

18th May, 2015