## **GlaxoSmithKline Pharmaceuticals Limited**

Registered Office: Dr. Annie Besant Road, Mumbai - 400 030

## **PART I**

## STATEMENT OF STANDALONE AUDITED RESULTS FOR THE YEAR ENDED 31ST DECEMBER, 2013

(Rs. lakhs) Unaudited Audited Preceding 3 3 months Corresponding Year Year ended months ended 3 months ended ended ended 31.12.2012 31.12.2013 30.09.2013 31.12.2012 31.12.2013 Income from Operations Net Sales (net of excise duty) 63063 62054 65669 252017 259993 Other Operating Income (net of expenses relating to service income) 550 2598 2650 662 611 Total Income from Operations (net) 63725 62665 66219 254615 262643 **Expenses** 14912 53857 Cost of materials consumed 13979 9271 43781 Purchases of stock-in-trade 16236 20379 17503 67000 60745 Changes in inventories of finished goods, work-in-progress and stock-in-trade 1167 (7806)1258 (5075)5259 27485 28032 115782 109785 Total materials consumed 31382 Employee benefits expense 8877 9509 7694 36205 29551 577 Depreciation 496 458 1988 1784 Other expenses 12854 12119 54921 15244 46319 Expenses relating to service income (1212)(979)(1311)(4501)(4539)21096 24270 18960 73115 Total operating expenses 88613 51755 46992 204395 182900 52478 Total expenses Profit from Operations before Other Income and Exceptional Items 11247 10910 19227 50220 79743 4779 3937 4215 20097 19735 Profit from ordinary activities before Exceptional Items 16026 14847 23442 70317 99478 Exceptional Items 841 (77)(2969)2615 (14822)Profit from ordinary activities before tax 16867 14770 20473 72932 84656 Tax Expense 5179 4675 6622 22744 26930 Net Profit from ordinary activities 11688 10095 13851 50188 57726 Paid-up Equity Share Capital (Face value per share Rs. 10) 8470 8470 8470 8470 8470 Reserves excluding Revaluation Reserves 193249 192531 Earnings Per Share (EPS) (of Rs. 10 each) (not annualised) Basic and diluted EPS (Rs.) 13.8 11.9 16.4 59.3 68.2 **PART II** A. PARTICULARS OF SHAREHOLDING **Public Shareholding** 41785529 41785529 41785529 41785529 41785529 Number of shares Percentage of shareholding 49.3% 49.3% 49.3% 49.3% 49.3% Promoters and promoter group Shareholding (a) Pledged/Encumbered Nil Nil Nil Nil Nil Number of shares - Percentage of shares (as a % of the total shareholding of promoter and promoter group) Nil Nil Nil Nil Nil - Percentage of shares (as a % of the total share capital of the company) Nil Nil Nil Nil Nil (b) Non-encumbered Number of shares 42917488 42917488 42917488 42917488 42917488 - Percentage of shares (as a % of the total shareholding of promoter and promoter group) 100% 100% 100% 100% 100% - Percentage of shares (as a % of the total share capital of the company) 50.7% 50.7% 50.7% 50.7% 50.7%

| Particulars  | 3 months<br>ended<br>31.12.2013 |
|--|---------------------------------|
| B. INVESTOR COMPLAINTS   |                                 |
| Pending at the beginning of the quarter<br>Received during the quarter<br>Disposed of during the quarter<br>Remaining unresolved at the end of the quarter | -<br>5<br>5<br>-                |

- 1. The quarter ended 31st December, 2013 saw the impact of the revamped Price Control Order, extending coverage to the National List of Essential Medicines (NLEM). The quarter was also impacted by a segment of the trade not buying the company's products and supply constraints.
- 2. The Company has only one reportable segment which is Pharmaceuticals. Accordingly, no separate disclosures of segment information have been made.

3. The Statement of Assets and Liabilities as required under clause 41(V)(h) of the Listing Agreement is as under:

(Rs. lakhs)

| Particulars                         | As at 31.12.2013 | As at 31.12.2012 |
|-------------------------------------|------------------|------------------|
| EQUITY AND LIABILITIES              |                  |                  |
| Shareholders' Funds                 |                  |                  |
| (a) Share capital                   | 8470             | 8470             |
| (b) Reserves and surplus            | 193249           | 192531           |
| Sub-total - Shareholders' funds     | 201719           | 201001           |
| Non-current liabilities             |                  |                  |
| (a) Long-term borrowings            | 361              | 414              |
| (b) Other long-term liabilities     | 497              | 497              |
| (c) Long-term provisions            | 24104            | 23479            |
| Sub-total - Non-current liabilities | 24962            | 24390            |
| Current liabilities                 |                  |                  |
| (a) Trade payables                  | 27801            | 23519            |
| (b) Other current liabilities       | 8622             | 8835             |
| (c) Short-term provisions           | 51883            | 51221            |
| Sub-total - Current liabilities     | 88306            | 83575            |
| TOTAL - EQUITY AND LIABILITIES      | 314987           | 308966           |
| ASSETS                              |                  |                  |
| Non-current assets                  |                  |                  |
| (a) Fixed assets                    | 16193            | 13319            |
| (b) Non-current investments         | 4767             | 5767             |
| (c) Deferred tax assets (net)       | 9211             | 8654             |
| (d) Long-term loans and advances    | 23287            | 18968            |
| (e) Other non-current assets        | 1355             | 1018             |
| Sub-total - Non-current assets      | 54813            | 47726            |
| Current assets                      |                  |                  |
| (a) Current investments             | 1000             | 4491             |
| (b) Inventories                     | 34240            | 28204            |
| (c) Trade receivables               | 9639             | 11590            |
| (d) Cash and bank balances          | 202714           | 203878           |
| (e) Short-term loans and advances   | 6992             | 5703             |
| (f) Other current assets            | 5589             | 7374             |
| Sub-total - Current assets          | 260174           | 261240           |
| TOTAL - ASSETS                      | 314987           | 308966           |

- 4. The Board of Directors recommends a Dividend of Rs. 50 per equity share (Previous year: Rs. 50 per equity share)
- 5. The above Results were reviewed by the Audit Committee and were thereafter approved by the Board of Directors at their respective meetings held on 18th February, 2014.
- 6. The figures for the quarter ended 31st December, 2013 are the balancing figures between the audited financial results for the year ended 31st December, 2013 and the published financial results for the nine months ended 30th September, 2013.
- 7. The figures for 2012 have been regrouped wherever necessary to facilitate comparison.

By Order of the Board

Dr. Hasit B. Joshipura Managing Director

18th February, 2014