## GlaxoSmithKline Pharmaceuticals Limited

Registered Office: Dr. Annie Besant Road, Mumbai - 400 030 CIN: L24239MH1924PLC001151 Tel No: +91 22 2495 9595 Fax No: +91 22 24959494

## STATEMENT OF STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31st MARCH, 2020

| Particulars                                                                                                                                                                                       | 3 months<br>ended<br>31.03.2020<br>(Unaudited)<br>(Refer Note 2) | Preceding 3<br>months ended<br>31.12.19<br>(Unaudited) | Corresponding<br>3 months<br>ended 31.03.19<br>(Unaudited)<br>(Refer Note 2) | Year ended<br>31.03.2020<br>(Audited) | Year ended<br>31.03.2019<br>(Audited) |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------|--------------------------------------------------------|------------------------------------------------------------------------------|---------------------------------------|---------------------------------------|
| Income                                                                                                                                                                                            |                                                                  |                                                        | . ,                                                                          |                                       |                                       |
| 1 Revenue from operations                                                                                                                                                                         | 77588                                                            | 77868                                                  | 75122                                                                        | 322468                                | 31285                                 |
| 2 Other income                                                                                                                                                                                    | 1516                                                             | 1625                                                   | 5246                                                                         | 7756                                  | 1014                                  |
| 3 Total Income (1+2)                                                                                                                                                                              | 79104                                                            | 79493                                                  | 80368                                                                        | 330224                                | 32300                                 |
| Expenses                                                                                                                                                                                          |                                                                  |                                                        |                                                                              |                                       |                                       |
| (a) Cost of materials consumed                                                                                                                                                                    | 9833                                                             | 11245                                                  | 16825                                                                        | 47438                                 | 6820                                  |
| (b) Purchases of stock-in-trade                                                                                                                                                                   | 20128                                                            | 23864                                                  | 10018                                                                        | 86892                                 | 6458                                  |
| (c) Changes in inventories of finished goods, stock-in-                                                                                                                                           |                                                                  |                                                        |                                                                              |                                       |                                       |
| trade and work-in-progress                                                                                                                                                                        | (2015)                                                           | (2334)                                                 | 3666                                                                         | (3543)                                | 25                                    |
| (d) Employee benefits expense                                                                                                                                                                     | 17158                                                            | 16669                                                  | 14614                                                                        | 62855                                 | 5372                                  |
| (e) Finance costs                                                                                                                                                                                 | 151                                                              | 298                                                    | 8                                                                            | 634                                   |                                       |
| (f) Depreciation and amortisation expense                                                                                                                                                         | 2259                                                             | 1833                                                   | 1368                                                                         | 8268                                  | 48                                    |
| (g) Other expenses                                                                                                                                                                                | 15076                                                            | 15959                                                  | 13636                                                                        | 62981                                 | 631                                   |
| 4 Total expenses                                                                                                                                                                                  | 62590                                                            | 67534                                                  | 60135                                                                        | 265525                                | 25711                                 |
| 5 Profit before exceptional items and tax (3-4)                                                                                                                                                   | 16514                                                            | 11959                                                  | 20233                                                                        | 64699                                 | 6588                                  |
| 6 Exceptional items [credit / (charge)] net (Refer Note 4)                                                                                                                                        | 1127                                                             | (73690)                                                | (317)                                                                        | (32449)                               | 4                                     |
| 7 Profit / (Loss) before tax (5+6)                                                                                                                                                                | 17641                                                            | (61731)                                                | 19916                                                                        | 32250                                 | 6637                                  |
| 8 Tax expense (Refer Note 5)                                                                                                                                                                      |                                                                  |                                                        |                                                                              |                                       |                                       |
| (a) Current tax                                                                                                                                                                                   | 5793                                                             | 8062                                                   | 2815                                                                         | 26017                                 | 192                                   |
| (b) Deferred tax                                                                                                                                                                                  | (1946)                                                           | (5379)                                                 | 4798                                                                         | (4772)                                | 45                                    |
| 9 Profit / (Loss) for the period/year (7-8)                                                                                                                                                       | 13794                                                            | (64414)                                                | 12303                                                                        | 11005                                 | 4253                                  |
| <ul> <li>Other comprehensive income         <ul> <li>(i) Items that will not be reclassified to profit or loss</li> <li>(ii) Income tax relating to items that will not be</li> </ul> </li> </ul> | 72                                                               | (361)                                                  | (85)                                                                         | (462)                                 | (8                                    |
| reclassified to profit or loss                                                                                                                                                                    | (19)                                                             | 112                                                    | 78                                                                           | 64                                    | 2                                     |
| 11 Total comprehensive income for the period (9+10)                                                                                                                                               | 13847                                                            | (64663)                                                | 12296                                                                        | 10607                                 | 4198                                  |
| Paid-up equity share capital (face value per share Rs. 10)<br>Other equity                                                                                                                        | 16941                                                            | 16941                                                  | 16941                                                                        | 16941<br>167063                       | 169<br>1973                           |
| Earnings per share (EPS) (of Rs. 10 each)                                                                                                                                                         |                                                                  |                                                        |                                                                              |                                       |                                       |
| Basic and diluted EPS after Exceptional items (Rs.)                                                                                                                                               | 8.14                                                             | (38.02)                                                | 7.26                                                                         | 6.50                                  | 25.                                   |
| Basic and diluted EPS before Exceptional items (Rs.)                                                                                                                                              | 7.44                                                             | 4.25                                                   | 7.72                                                                         | 26.69                                 | 25.                                   |
|                                                                                                                                                                                                   |                                                                  | Not Ar                                                 | nnualised                                                                    |                                       |                                       |

| Statement of Assets and Liabilities      | Standalone (Rs. in Lakhs) |            |  |  |
|------------------------------------------|---------------------------|------------|--|--|
|                                          | As at                     | As at      |  |  |
| Particulars                              | 31.03.2020                | 31.03.2019 |  |  |
|                                          | Audited                   | Audited    |  |  |
| ASSETS                                   |                           |            |  |  |
| Non-Current Assets                       |                           |            |  |  |
| (a) Property, Plant and Equipment        | 66763                     | 36445      |  |  |
| (b) Right of use Assets                  | 3934                      | -          |  |  |
| (c) Capital work-in-progress             | 12012                     | 100264     |  |  |
| (d) Investment Property                  | 147                       | 162        |  |  |
| (e) Intangible assets                    | 4962                      | 6554       |  |  |
| (f) Financial Assets                     |                           |            |  |  |
| i. Investments                           | 2449                      | 2455       |  |  |
| ii. Loans                                | 1052                      | 1143       |  |  |
| iii.Other financial assets               | 414                       | 406        |  |  |
| (g) Current tax assets (net)             | 30487                     | 30823      |  |  |
| (h) Deferred tax assets (net)            | 10885                     | 6048       |  |  |
| (i) Other non-current assets             | 4600                      | 7501       |  |  |
| Total non-current assets                 | 137705                    | 191801     |  |  |
| Current assets                           |                           |            |  |  |
| (a) Inventories                          | 48303                     | 48649      |  |  |
| (b) Financial assets                     |                           |            |  |  |
| i. Trade receivables                     | 9980                      | 12049      |  |  |
| ii. Cash and cash equivalents            | 9803                      | 9778       |  |  |
| iii. Bank balances other than (ii) above | 96838                     | 105755     |  |  |
| iv. Other financial assets               | 3091                      | 8963       |  |  |
| (c) Other current assets                 | 7652                      | 13591      |  |  |
| (d) Assets classified as held for sale   | 11                        | 333        |  |  |
| Total current assets                     | 175678                    | 199118     |  |  |
|                                          |                           |            |  |  |
| Total Assets                             | 313383                    | 390919     |  |  |

|                                                | Standalone (Rs. in Lakhs) |                     |  |  |
|------------------------------------------------|---------------------------|---------------------|--|--|
| Particulars                                    | As at<br>31.03.2020       | As at<br>31.03.2019 |  |  |
|                                                | Audited                   | Audited             |  |  |
| EQUITY AND LIABILITIES                         |                           |                     |  |  |
| Equity                                         | 1.00.11                   | 1.0011              |  |  |
| (a) Equity Share Capital                       | 16941                     | 16941               |  |  |
| (b) Other Equity                               | 167063                    | 197301              |  |  |
| Total equity                                   | 184004                    | 214242              |  |  |
| Liabilities                                    |                           |                     |  |  |
| Non-current liabilities                        |                           |                     |  |  |
| (a) Financial Liabilities                      |                           |                     |  |  |
| i. Borrowings                                  | 2                         | 18                  |  |  |
| ii. Other financial liabilities                | 206                       | 219                 |  |  |
| iii. Other financial lease liabilities         | 2684                      | - 1                 |  |  |
| (b) Provisions                                 | 26049                     | 31352               |  |  |
| Total non-current liabilities                  | 28941                     | 31589               |  |  |
| Current liabilities                            |                           |                     |  |  |
| (a) Financial Liabilities                      |                           |                     |  |  |
| i. Trade payables                              |                           |                     |  |  |
| Due to Micro Enterprises and Small Enterprises | 521                       | 428                 |  |  |
| Due to others                                  | 34950                     | 39868               |  |  |
| ii.Other financial liabilities                 | 14850                     | 23112               |  |  |
| iii.Other financial lease liabilities          | 1483                      | -                   |  |  |
| (b) Other current liabilities                  | 4812                      | 57148               |  |  |
| (c) Provisions                                 | 27684                     | 9189                |  |  |
| (d) Current tax liabilities (net)              | 16138                     | 15343               |  |  |
| Total current liabilities                      | 100438                    | 145088              |  |  |
| Total liabilities                              | 129379                    | 176677              |  |  |

|    | Statement of Cash Flow                                                                                                                                                                                                                                                                              |     | Standalone (                                      | Rs. in Lakhs)                                  |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|---------------------------------------------------|------------------------------------------------|
|    | Particulars                                                                                                                                                                                                                                                                                         |     | Year ended<br>March 31,<br>2020                   | Year ended<br>March 31,<br>2019                |
|    |                                                                                                                                                                                                                                                                                                     |     | Audited                                           | Audited                                        |
| A. | CASH FLOWS FROM OPERATING ACTIVITIES                                                                                                                                                                                                                                                                |     |                                                   |                                                |
|    | Profit before exceptional items and tax<br>Adjustments for :                                                                                                                                                                                                                                        |     | 64699                                             | 65882                                          |
|    | Gain on disposal of property, plant and equipment (net)<br>Interest income<br>Rental income<br>Finance costs<br>Depreciation and amortisation expense<br>Allowance for doubtful debts and advances                                                                                                  |     | (233)<br>(7522)<br>-<br>634<br>8268<br>274        | (141)<br>(7644)<br>(48)<br>55<br>4859<br>(133) |
|    | Operating Profit before working capital changes                                                                                                                                                                                                                                                     |     | 66120                                             | 62830                                          |
|    | Change in operating assets and liabilities<br>(Increase)/ Decrease in inventories<br>(Increase)/ Decrease in trade receivables<br>(Increase)/ Decrease in other assets<br>Increase/ (Decrease) in trade payables<br>Increase/ (Decrease) in provisions<br>Increase/ (Decrease) in other liabilities |     | (6772)<br>(5)<br>14800<br>(4825)<br>1277<br>(117) | 1369<br>2689<br>1385<br>(9956)<br>1367<br>2388 |
|    | Cash generated from operations                                                                                                                                                                                                                                                                      |     | 70478                                             | 62072                                          |
|    | Income taxes paid (net of refunds) Cash inflow from operating activities before exceptional items                                                                                                                                                                                                   |     | (18571)<br><b>51907</b>                           | (20006)<br><b>42066</b>                        |
|    | Exceptional items :<br>Sale of brands<br>Payment of redundancy cost<br>Payment of associated cost to impairment<br>Income taxes paid on exceptional items                                                                                                                                           |     | 51<br>(2763)<br>(714)<br>616                      | 470<br>(2,008)<br>-<br>590                     |
|    | Net cash generated from operating activities                                                                                                                                                                                                                                                        | (A) | 49097                                             | 41118                                          |

| Particulars                                                                                    |                   | Year ended<br>March 31,<br>2020 | Year ended<br>March 31,<br>2019 |
|------------------------------------------------------------------------------------------------|-------------------|---------------------------------|---------------------------------|
| CASH FLOWS FROM INVESTING ACTIVITIES                                                           |                   |                                 |                                 |
| Payments to acquire property, plant and equipment and other intangible                         | e assets          | (15,590)                        | (29,128)                        |
| Proceeds from sale of property, plant and equipment                                            |                   | 350                             | 465                             |
| Margin money deposits<br>Investment in pank deposits (naving original maturity more than 3 mon |                   | 30                              | 164                             |
| 12 months)                                                                                     |                   | (110,600)                       | (124,100)                       |
| Redemption / maturity of bank deposits (having original maturity more                          | than 3 months but | (110,000)                       | (124,100)                       |
| less than 12 months)                                                                           |                   | 119,300                         | 126,100                         |
| Rent received                                                                                  |                   | -                               | 48                              |
| Interest received                                                                              |                   | 6,401                           | 7,569                           |
| Changes in earmarked balances                                                                  |                   | 181                             | 110                             |
| Cash inflow from investing activities before exceptional items                                 |                   | 72                              | (18772)                         |
| Exceptional items:                                                                             |                   |                                 |                                 |
| Proceeds from/(expenses incurred) for sale of property                                         |                   | (248)                           | 4,339                           |
| Income taxes paid on exceptional items                                                         |                   | (6,134)                         | (1,011)                         |
| Net cash outflow from investing activities                                                     | (B)               | (6310)                          | (15444)                         |
| CASH FLOWS FROM FINANCING ACTIVITIES                                                           |                   |                                 |                                 |
| Repayments of borrowings                                                                       |                   | (41)                            | (41)                            |
| Interest paid                                                                                  |                   | (82)                            | (55)                            |
| Interest paid on Lease Payments                                                                |                   | (329)                           | -                               |
| Payment of lease liability                                                                     |                   | (1,465)                         | -                               |
| Dividend paid to company's shareholders<br>Tax on distributed profit                           |                   | (33,881)<br>(6,964)             | (29646)<br>(6094)               |
| Net cash outflow from financing activities                                                     | (C)               | (42762)                         | (35836)                         |
| Net (decrease) / increase in cash and cash equivalents                                         | (A+B+C)           | 25                              | (10162)                         |
| Cash and cash equivalents at the beginning of the year                                         |                   | 9778                            | 19940                           |
| Cash and cash equivalents at the end of the year                                               |                   | 9803                            | 9778                            |
| Net (decrease) / increase in cash and cash equivalents                                         |                   | 25                              | (10162)                         |

## Notes:

- 1. The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 18th May, 2020. The statutory auditors have not issued a separate limited review report on the results for the quarter ended March 31, 2019.
- 2. The figures for the 3 months ended 31st March, 2020 and corresponding 3 months ended 31st March, 2019 are the balancing figures between the audited figures in respect of full financial year and the year to date figures upto the third quarter of the respective financial years.
- 3. Effective 1st April, 2019, the Company adopted Ind AS 116 "Leases" and applied the same to the lease contracts existing on 1st April, 2019 using the modified retrospective approach, recognizing right-of-use asset and adjusted lease liability. Accordingly, comparatives for the year ended 31st March, 2019 and other periods disclosed have not been retrospectively adjusted. The effect of the adoption is not significant to the result for the period(s).
- 4. Exceptional items for the year ended 31st March 2020 Rs.32449 lakhs ( year ended 31st March 2019 Rs.489 lakhs) mainly comprise of :

  a) impacts following the decision to initiate a global voluntary recall (pharmacy/retail level) of ranitidine products including Zinetac in India by the Ultimate Holding Company and the comprehensive strategic review of the impact of this recall on all related assets in India:
  i. financial impairment of Rs.63743 Lacs (including cost to sell) (year ended 31st March 2019 Rs. Nil) connected to the under-utilisation of its manufacturing facilities and Rs.9563 Lacs (year ended 31st March 2019 Rs. Nil) connected to the under-utilisation of product recall of Zinetac Rs.10809 lakhs (year ended 31st March 2019 Rs. Nil)
  - b) Profit on sale of property Rs. 54630 lakhs (year ended 31st March 2019 Rs. 4339 Lakhs)
  - c) Impairment of investment held in its wholly owned subsidiary Rs. Nil (year ended 31st March 2019 Rs. 2312 lakhs)
  - d) Others Rs. 2964 Lacs (year ended 31st March 2019 Rs. 1538 Lacs)

Exceptional items for the quarter ended 31st March 2020 Rs 1127 lakhs (Quarter ended 31st March 2019 Rs. 317 lakhs) mainly comprise of: a)reversal of expense due to settlement/ change in estimate Rs.1127 lakhs (Quarter ended 31st March 2019 Rs Nil) b)income from sale of property Rs. Nil (Quarter ended 31st March 2019 Rs 1995Lacs) c)impairment of investment held in its wholly owned subsidiary Rs. Nil ( Quarter ended 31st March 2019 Rs. 2312 lakhs)

- 5. The Company has elected to exercise the option permitted u/s 115BAA of the Income- tax Act, 1961 as introduced by the Taxation Laws (Amendment) Act, 2019. Accordingly, the Company has recognised Provision for Income tax for the year ended 31st March, 2020 and re-measured its net Deferred Tax Assets basis the rate prescribed in the said section. The full impact of this change has been recognised in the Statement of Profit and Loss for the year ended 31st March, 2020. Tax expense includes charge on account of exceptional items Rs. 1757 Lakhs, prior year charge of Rs. 2486 Lakhs and impact on net deferred tax due to change in tax rates Rs. 1692 Lakhs of which Rs.50 Lakhs is accounted in Other Comprehensive Income.
- 6. The spread of Covid-19 from mid-March is having an unprecedented impact on people and economy. We have been swift in extending support to our multiple stakeholders and maintain our operations through the crisis. This has not significantly impacted our operations and results for the year ended March 31, 2020. The Company has considered the possible effects that may result from the pandemic relating to COVID-19 on the carrying amounts of trade receivables, tangible assets, intangible assets, assets under strategic review and investments. In developing the assumptions relating to the possible future uncertainties in the economic conditions because of this pandemic, the Company, as at the date of approval of these financial statements has used internal and external sources of information. The Company based on current estimates expects the carrying amount of these assets will be recovered.
- 7. The Board of Directors recommend a Dividend of Rs 40 per equity share of face value of Rs.10 each which includes a special dividend of Rs. 20 per share for this year. (Year ended 31st March 2019 Rs.20 per share).
- 8. The Company has only one reportable segment which is Pharmaceuticals. Accordingly, no separate disclosures of segment information have been made.
- 9. Previous periods' figures have been re-grouped / re-classified wherever necessary.

By Order of the Board

|   | Sridhar Venkatesh |
|---|-------------------|
| 0 | Managing Director |
|   | DIN: 07263117     |

18th May, 2020