## GlaxoSmithKline Pharmaceuticals Limited <br> Registered Office: Dr. Annie Besant Road, Mumbai - 400030

## PART I

STATEMENT OF STANDALONE AUDITED RESULTS FOR THE YEAR ENDED 31ST DECEMBER, 2013

Income from Operations
Net Sales (net of excise duty)
Other Operating Income (net of expenses relating to service income)
Total Income from Operations (net)
Expenses
Cost of materials consumed
Purchases of stock-in-trade
Changes in inventories of finished goods, work-in-progress and stock-in-trade
Total materials consumed
Employee benefits expense
Depreciation
Other expenses
Expenses relating to service income
Total operating expenses
Total expenses
Profit from Operations before Other Income and Exceptional Items
Other Income
Profit from ordinary activities before Exceptional Items
Exceptional Items
Profit from ordinary activities before tax
Tax Expense
Net Profit from ordinary activities
Paid-up Equity Share Capital (Face value per share Rs. 10)
Reserves excluding Revaluation Reserves
Earnings Per Share (EPS) (of Rs. 10 each) (not annualised)
Basic and diluted EPS (Rs.)

## PART II

A. PARTICULARS OF SHAREHOLDING

Public Shareholding
Number of shares
Percentage of shareholding
Promoters and promoter group Shareholding
(a) Pledged/Encumbered

- Number of shares
- Percentage of shares (as a \% of the total shareholding of promoter and promoter group)
- Percentage of shares (as a \% of the total share capital of the company)
(b) Non-encumbered
- Number of shares
- Percentage of shares (as a \% of the total shareholding of promoter and promoter group)
- Percentage of shares (as a \% of the total share capital of the company)

| Unaudited |  |  | Audited |  |
| :---: | :---: | :---: | :---: | :---: |
| 3 months ended 31.12 .2013 | Preceding 3 <br> months ended <br> 30.09.2013 | Corresponding 3 months ended 31.12.2012 | Year ended 31.12 .2013 | Year ended 31.12 .2012 |
| 63063 | 62054 | 65669 | 252017 | 259993 |
| 662 | 611 | 550 | 2598 | 2650 |
| 63725 | 62665 | 66219 | 254615 | 262643 |
| 13979 | 14912 | 9271 | 53857 | 43781 |
| 16236 | 20379 | 17503 | 67000 | 60745 |
| 1167 | (7806) | $\underline{1258}$ | (5075) | $\underline{5259}$ |
| 31382 | 27485 | 28032 | 115782 | 109785 |
| 8877 | 9509 | 7694 | 36205 | 29551 |
| 577 | 496 | 458 | 1988 | 1784 |
| 12854 | 15244 | 12119 | 54921 | 46319 |
| (1212) | (979) | (1311) | (4501) | (4539) |
| 21096 | 24270 | 18960 | 88613 | 73115 |
| 52478 | 51755 | 46992 | 204395 | 182900 |
| 11247 | 10910 | 19227 | 50220 | 79743 |
| 4779 | 3937 | 4215 | 20097 | 19735 |
| 16026 | 14847 | 23442 | 70317 | 99478 |
| 841 | (77) | (2969) | 2615 | (14822) |
| 16867 | 14770 | 20473 | 72932 | 84656 |
| 5179 | 4675 | 6622 | 22744 | 26930 |
| 11688 | 10095 | 13851 | 50188 | 57726 |
| 8470 | 8470 | 8470 | 8470 | 8470 |
|  |  |  | 193249 | 192531 |
| 13.8 | 11.9 | 16.4 | 59.3 | 68.2 |
| 41785529 | 41785529 | 41785529 | 41785529 | 41785529 |
| 49.3\% | 49.3\% | 49.3\% | 49.3\% | 49.3\% |
| Nil | Nil | Nil | Nil | Nil |
| Nil | Nil | Nil | Nil | Nil |
| Nil | Nil | Nil | Nil | Nil |
| 42917488 | 42917488 | 42917488 | 42917488 | 42917488 |
| 100\% | 100\% | 100\% | 100\% | 100\% |
| 50.7\% | 50.7\% | 50.7\% | 50.7\% | 50.7\% |


| Particulars | 3 months <br> ended <br> 31.12 .2013 |
| :--- | :--- |
| B. INVESTOR COMPLAINTS <br> Pending at the beginning of the quarter <br> Received during the quarter <br> Disposed of during the quarter <br> Remaining unresolved at the end of the quarter |  |

1. The quarter ended 31st December, 2013 saw the impact of the revamped Price Control Order, extending coverage to the National List of Essential Medicines (NLEM). The quarter was also impacted by a segment of the trade not buying the company's products and supply constraints.
2. The Company has only one reportable segment which is Pharmaceuticals. Accordingly, no separate disclosures of segment information have been made.
3. The Statement of Assets and Liabilities as required under clause $41(\mathrm{~V})(\mathrm{h})$ of the Listing Agreement is as under:
(Rs. lakhs)

| Particulars |
| :--- |
| EQUITY AND LIABILITIES |
| Shareholders' Funds |

Shareholders Funds
(a) Share capital
(b) Reserves and surplus

Sub-total - Shareholders' funds
Non-current liabilities
(a) Long-term borrowings
(b) Other long-term liabilities
(c) Long-term provisions

Sub-total - Non-current liabilities
Current liabilities
(a) Trade payables
(b) Other current liabilities
(c) Short-term provisions

Sub-total - Current liabilities
TOTAL - EQUITY AND LIABILITIES
ASSETS
Non-current assets
(a) Fixed assets
(b) Non-current investments
(c) Deferred tax assets (net)
(d) Long-term loans and advances
(e) Other non-current assets

Sub-total - Non-current assets
Current assets
(a) Current investments
(b) Inventories
(c) Trade receivables
(d) Cash and bank balances
(e) Short-term loans and advances
(f) Other current assets

Sub-total - Current assets
TOTAL - ASSETS

| As at 31.12.2013 | As at 31.12.2012 |
| ---: | ---: |
|  |  |
| 8470 | 8470 |
| 193249 | 192531 |
| 201719 | 201001 |
|  |  |
| 361 | 414 |
| 497 | 497 |
| 24104 | 23479 |
| 24962 | 24390 |
|  |  |
| 27801 | 23519 |
| 8622 | 8835 |
| 51883 | 51221 |
| 88306 | 83575 |
| 314987 | 308966 |
|  |  |
| 16193 |  |
| 4767 | 13319 |
| 9211 | 5767 |
| 23287 | 8654 |
| 1355 | 18968 |
| 54813 | 1018 |
|  | 47726 |
| 1000 |  |
| 34240 | 4439 |
| 202714 | 28204 |
| 6992 | 11590 |
| 5589 | 203878 |
| 260174 | 5703 |
| 314987 | 7374 |
|  | 261240 |
|  | 308966 |
|  |  |
|  |  |

4. The Board of Directors recommends a Dividend of Rs. 50 per equity share (Previous year : Rs. 50 per equity share)
5. The above Results were reviewed by the Audit Committee and were thereafter approved by the Board of Directors at their respective meetings held on 18 th February, 2014.
6. The figures for the quarter ended 31st December, 2013 are the balancing figures between the audited financial results for the year ended 31 st December, 2013 and the published financial results for the nine months ended 30th September, 2013.
7. The figures for 2012 have been regrouped wherever necessary to facilitate comparison.

By Order of the Board

