GlaxoSmithKline Pharmaceuticals Limited

Registered Office: Dr. Annie Besant Road, Mumbai - 400 030

PART I

STATEMENT OF STANDALONE UNAUDITED RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 30TH SEPTEMBER, 2013

| | (Rs. lak | | | | | (Rs. lakhs) |
|--|-----------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| | | | | | | Audited |
| | 3 months | Preceding 3 | Corresponding | 9 months | 9 months | Year |
| | ended | months ended | 3 months ended | ended | ended | ended |
| | 30.09.2013 | 30.06.2013 | 30.09.2012 | 30.09.2013 | 30.09.2012 | 31.12.2012 |
| Income from Operations | | | | | | |
| Net Sales (net of excise duty) | 62054 | 63686 | 66850 | 188954 | 194324 | 259993 |
| Other Operating Income (net of expenses relating to service income) | 611 | 851 | 680 | 1936 | 2100 | 2650 |
| Total Income from Operations (net) | 62665 | 64537 | 67530 | 190890 | 196424 | 262643 |
| Expenses | | 10000 | | | | 10701 |
| Cost of materials consumed | 14912 | 13660 | 14018 | 39878 | 34510 | 43781 |
| Purchases of stock-in-trade | 20379 | 11722 | 16121 | 50764 | 43242 | 60745 |
| Changes in inventories of finished goods, work-in-progress and stock-in-trade | (7806) | 4195 | <u>(1672)</u> | <u>(6242)</u> | 4001 | <u>5259</u> |
| Total materials consumed | 27485 | 29577 | 28467 | 84400 | 81753 | 109785 |
| Employee benefits expense | 9509 | 9911 | 7471 | 27328 | 21857 | 29551 |
| Depreciation | 496 | 498 | 484 | 1411 | 1326 | 1784 |
| Other expenses | 15244 | 14128 | 12067 | 42067 | 34200 | 46319 |
| Expenses relating to service income | <u>(979)</u> 24270 | <u>(1295)</u> 23242 | <u>(1046)</u> 18976 | <u>(3289)</u> 67517 | <u>(3228)</u> 54155 | <u>(4539)</u> 73115 |
| Total operating expenses | 51755 | 52819 | 47443 | 151917 | 135908 | 182900 |
| Total expenses Profit from Operations before Other Income and Exceptional Items | 10910 | 11718 | 20087 | 38973 | 60516 | 79743 |
| Other Income | 3937 | 3685 | 4107 | 15318 | 15520 | 19745 |
| Profit from ordinary activities before Exceptional Items | 14847 | 15403 | 24194 | 54291 | 76036 | 99478 |
| Exceptional Items | (77) | 2007 | (1655) | 1774 | (11853) | (14822) |
| Profit from ordinary activities before tax | 14770 | 17410 | 22539 | 56065 | 64183 | 84656 |
| Tax Expense | 4675 | 5906 | 7305 | 17565 | 20308 | 26930 |
| Net Profit from ordinary activities | 10095 | 11504 | 15234 | 38500 | 43875 | 57726 |
| - | | | | | | |
| Paid-up Equity Share Capital (Face value per share Rs. 10) | 8470 | 8470 | 8470 | 8470 | 8470 | 8470 |
| Reserves excluding Revaluation Reserves | | | | | | 192531 |
| Earnings Per Share (EPS) (of Rs. 10 each) (not annualised) | 11.9 | 12 5 | 18.0 | 45.5 | F1 0 | 68.2 |
| Basic and diluted EPS (Rs.) | 11.9 | 13.5 | 18.0 | 45.5 | 51.8 | 08.2 |
| PART II | | | | | | |
| A. PARTICULARS OF SHAREHOLDING | | | | | | |
| Public Shareholding | | | | | | |
| Number of shares | 41785529 | 41785529 | 41785529 | 41785529 | 41785529 | 41785529 |
| Percentage of shareholding | 49.3% | 49.3% | 49.3% | 49.3% | 49.3% | 49.3% |
| Promoters and promoter group Shareholding | | | | | | |
| (a) Pledged/Encumbered | | | | | | |
| - Number of shares | Nil | Nil | Nil | Nil | Nil | Nil |
| - Percentage of shares (as a % of the total shareholding of promoter and promoter group) | Nil | Nil | Nil | Nil | Nil | Nil |
| - Percentage of shares (as a % of the total share capital of the company) | Nil | Nil | Nil | Nil | Nil | Nil |
| | | INII | INII | 1111 | 1.111 | INIT . |
| (b) Non-encumbered | | | | | | |
| - Number of shares | 42917488 | 42917488 | 42917488 | 42917488 | 42917488 | 42917488 |
| - Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 100% | 100% | 100% | 100% | 100% | 100% |
| - Percentage of shares (as a % of the total share capital of the company) | 50.7% | 50.7% | 50.7% | 50.7% | 50.7% | 50.7% |
| 2 months | | | | | | |

| Particulars | 3 months ended 30.09.2013 |
|--|---------------------------------|
| B. INVESTOR COMPLAINTS | |
| Pending at the beginning of the quarter Received during the quarter Disposed of during the quarter Remaining unresolved at the end of the quarter | - 10 10 - |

1. The quarter ended 30th September, 2013 saw the impact of introduction of the revamped Price Control Order, extending coverage to the National List of Essential Medicines (NLEM). The quarter was also impacted by a segment of the trade not buying the company's products and supply constraints.

2. The Company has only one reportable segment which is Pharmaceuticals. Accordingly, no separate disclosures of segment information have been made.

3. The above Results were reviewed by the Audit Committee and were thereafter approved by the Board of Directors at their respective meetings held on 11th November, 2013.

4. The statutory auditors have carried out a limited review of the standalone results for the quarter ended 30th September 2013.

5. The figures for 2012 have been regrouped wherever necessary to facilitate comparison.

By Order of the Board

11th November, 2013

M. B. Kapadia Senior Executive Director