## **GlaxoSmithKline Pharmaceuticals Limited**

Registered Office: Dr. Annie Besant Road, Mumbai - 400 030

## AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE YEAR ENDED 31ST DECEMBER, 2010 OF GLAXOSMITHKLINE PHARMACEUTICALS LIMITED AND BIDDLE SAWYER LIMITED

(Rs. lakhs)

Year ended	Year
ended	
	ended
31.12.2010 31	.12.2009
Sales 219515	195039
Less: Excise Duty on Sales 4410	<u>4262</u>
Net Sales 215105	190777
Other Operating Income 3098	1873
Income from Operations 218203	192650
Expenditure	
(Increase) / decrease in stock-in-trade and work in progress (1992)	(3287)
Consumption of raw and packing materials 43045	40677
Purchase of traded goods <u>37761</u>	32828
Total materials consumed 78814	70218
Excise duty on samples and (increase) / decrease in stock-in-trade (242)	(216)
Employees cost 24085	20935
Depreciation 1763	1637
Other expenditure 40876	36978
Expenses relating to service income (4292)	(4550)
Total operating expenses 62190	54784
Total expenditure 141004	125002
Profit from Operations before Other Income, Interest and Exceptional Items 77199	67648
Interest Income (net) 9963	8468
Profit before Tax and Exceptional Items 87162	76116
Tax Expense	
Current tax (including fringe benefits tax) 29699	28332
Deferred tax (363)	(2262)
Total 29336	26070
Net Profit after Tax before Exceptional Items 57826	50046
Exceptional Items (net of tax) (1769)	740
Net Profit 56057	50786
	8470
	170139
	1/0139
Earnings Per Share (EPS)  Basic and diluted EPS before exceptional items (Rs.)  68.3	59.1
Basic and diluted EPS after exceptional items (Rs.) 66.2	60.0
Public Shareholding	
Number of shares 41785529	41785529
Percentage of shareholding 49.3%	49.3%
Promoters and promoter group	
Shareholding	
(a) Pledged/Encumbered - Number of shares Nil	Nil
· · · · · · · · · · · · · · · · · · ·	Nil
- Percentage of shares (as a % of the total share capital of the company)  Nil	Nil
(b) Non-encumbered	
- Number of shares 42917488	42917488
- Percentage of shares (as a % of the total shareholding of promoter and promoter group) 100%	100%
- Percentage of shares (as a % of the total share capital of the company) 50.7%	50.7%