| GlaxoSmithKline Pharmaceuticals Limited |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Registered Office: Dr. Annie Besant Road, Mumbai - 400030 |  |  |  |  |  |
| UNAUDITED FI NANCI AL RESULTSFOR THE QUARTER AND HALF YEAR ENDED 30TH J UNE, 2010 |  |  |  |  |  |
| Unaudited |  | Sales | (Rs. lakhs) |  |  |
|  |  | Unaudited | Audited |
| $\begin{array}{\|c\|} \hline 3 \text { months } \\ \text { ended } \\ 30.06 .2010 \end{array}$ | $\begin{array}{\|c\|} \hline 3 \text { months } \\ \text { ended } \\ 30.06 .2009 \end{array}$ |  | $\begin{gathered} 6 \text { months } \\ \text { ended } \\ 30.06 .2010 \end{gathered}$ | $\begin{gathered} 6 \text { months } \\ \text { ended } \\ 30.06 .2009 \end{gathered}$ | Year ended 31.12 .2009 |
| 50862 | 46722 |  | 106074 | 93643 | 191277 |
| 1069 | 981 |  | Less: Excise Duty on Sales | 2171 | 2187 | 4200 |
| 49793 | 45741 | Net Sales | 103903 | 91456 | 187077 |
| 958 | 454 | Other Operating Income | 1502 | 837 | 2032 |
| 50751 | 46195 | Income from Operations Expenditure | 105405 | 92293 | 189109 |
| (48) | (822) | (Increase) / decrease in stock-in-trade and work in progress | (232) | 103 | (3240) |
| 10723 | 9789 | Consumption of raw and packing materials | 21350 | 18523 | 39666 |
| 6738 | 7957 | Purchase of traded goods | 16644 | 16694 | 32797 |
| 17413 | 16924 | Total materials consumed | 37762 | 35320 | 69223 |
| (20) | 64 | Excise duty on samples and (increase) / decrease in stock-in-trade | (50) | (201) | (187) |
| 6336 | 5289 | Employees cost | 11868 | 9636 | 20935 |
| 405 | 396 | Depreciation | 781 | 763 | 1637 |
| 9124 | 8271 | Other expenditure | 18201 | 15883 | 36194 |
| (1227) | (1097) | Expenses relating to service income | (2058) | (1926) | (4550) |
| 14618 | 12923 | Total operating expenses | 28742 | 24155 | 54029 |
| 32031 | 29847 | Total expenditure | 66504 | 59475 | 123252 |
| 18720 | 16348 | Profit from Operations before Other Income, Interest and Exceptional Items | 38901 | 32818 | 65857 |
| - | 1800 | Other Income | 1800 | 1800 | 1800 |
| 2022 | 1939 | Interest Income (net) | 4056 | 4560 | 8191 |
| 20742 | 20087 | Profit before Tax and Exceptional Items Tax Expense | 44757 | 39178 | 75848 |
| 6676 | 6963 | Current tax (including fringe benefits tax) | 14584 | 13403 | 27620 |
| 105 | (42) | Deferred tax | 93 | 66 | (2261) |
| 6781 | 6921 | Total | 14677 | 13469 | 25359 |
| 13961 | 13166 | Net Profit after Tax before Exceptional Items | 30080 | 25709 | 50489 |
| (1062) | (731) | Exceptional Items (net of tax) | (1062) | 1053 | 740 |
| 12899 | 12435 | Net Profit | 29018 | 26762 | 51229 |
| 8470 | 8470 | Paid-up Equity Share Capital (Face value per share Rs. 10) Reserves excluding Revaluation Reserves | 8470 | 8470 | 8470 167445 |
|  |  | Earnings Per Share (EPS) Basic and diluted EPS before exceptional items (Rs.) |  |  |  |
| 16.5 15.2 | 15.5 | Basic and diluted EPS before exceptional items (Rs.) Basic and diluted EPS after exceptional items (Rs.) | 35.5 34.3 | 30.4 31.6 | 59.6 60.5 |
|  |  | Public Shareholding |  |  |  |
| 41785529 | 41785529 | Number of shares | 41785529 | 41785529 | 41785529 |
| 49.3\% | 49.3\% | Percentage of shareholding | 49.3\% | 49.3\% | 49.3\% |
|  |  | Promoters and promoter group |  |  |  |
|  |  | Shareholding <br> (a) Pledged/Encumbered |  |  |  |
| Nil | Nil | - Number of shares | Nil | Nil | Nil |
| Nil | Nil | - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | Nil | Nil | Nil |
| Nil | Nil | - Percentage of shares (as a \% of the total share capital of the company) | Nil | Nil | Nil |
| 42917488 | 42917488 | (b) Non-encumbered <br> - Number of shares | 42917488 | 42917488 | 42917488 |
| 100\% | 100\% | - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | 100\% | 100\% | 100\% |
| 50.7\% | 50.7\% | - Percentage of shares (as a \% of the total share capital of the company) | 50.7\% | 50.7\% | 50.7\% |
| 1. Net Sales of the Pharmaceuticals business grew by $12 \%$ during the quarter ended 30th June, 2010. Sales of pharmaceuticals were adversely impacted on account of constraints on vaccine supply during the quarter. Overall, Net Sales which includes domestic Pharmaceuticals and Exports have grown by $9 \%$ during the quarter ended 30 th June, 2010 and by $14 \%$ during the half year ended 30th June, 2010. <br> Profit After Tax and Before Exceptional Items grew by 6\% during the quarter ended 30th June, 2010 and by 17\% during the half year ended 30th June, 2010. <br> 2. Exceptional items (net of tax) for the half year ended 30th June, 2010 pertain to provision made on account of revised gratuity limits and actuarial charge on post-retirement |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 2. Exceptional items (net of tax) for the half year ended 30th June, 2010 pertain to provision made on account of revised gratuity limits and actuarial charge on post-retirement benefits. |  |  |  |  |  |
| 3. The Company has only one reportable segment which is Pharmaceuticals. Accordingly, no separate disclosures of segment information have been made. |  |  |  |  |  |
| 4. The Statement of Assets and Liabilities as required under clause $41(\mathrm{~V})(\mathrm{h})$ of the Listing Agreement is as under: $\quad$ (Rs. lakhs) |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  | Unau |  |  |
|  |  |  | As at 30.06.2010 | As at 30.06.2009 |  |
|  |  | Shareholders' Funds <br> (a) Capital <br> (b) Reserves and surplus | 8470 196768 | 8470 172707 |  |
|  |  | Loan Funds | 516 | 542 |  |
|  |  | Total | 205754 | 181719 |  |
|  |  | Fixed Assets | 11466 | 10804 |  |
|  |  | Investments | 18562 | 40329 |  |
|  |  | Deferred Tax | 4904 | 2355 |  |
|  |  | Current Assets, Loans and Advances |  |  |  |
|  |  | (a) Inventories | 26952 | 23257 |  |
|  |  | (b) Sundry debtors | 13176 | 11574 |  |
|  |  | (c) Cash and bank balances | $\begin{array}{r}157680 \\ 5505 \\ \hline 18\end{array}$ | 110140 2077 |  |
|  |  | (e) Loans and advances | 11678 | 12649 |  |
|  |  | Less : Current Liabilities and Provisions <br> (a) Liabilities | 31801 |  |  |
|  |  | (b) Provisions | $\begin{aligned} & 31801 \\ & 12368 \end{aligned}$ | $\begin{array}{r} 6964 \\ 4502 \end{array}$ |  |
|  |  | Total | 205754 | 181719 |  |
| 5. There were no investor complaints pending as at the beginning of the quarter. The Company has received 13 complaints from the investors during the quarter and all of them have since been resolved, leaving no investor complaints unresolved at the end of the quarter. |  |  |  |  |  |
| 6. The above Results were reviewed by the Audit Committee and were thereafter approved by the Board of Directors at their respective meetings held on 26th July, 2010. |  |  |  |  |  |
| 7. The statutory auditors have carried out a limited review of the results for the quarter ended 30th June, 2010. The figures for 2009 have been regrouped wherever necessary to facilitate comparison. |  |  |  |  |  |
| By Order of the Board |  |  |  |  |  |
| 26th July, 2010 |  |  | Dr. Hasit B. Joshipura Managing Director |  |  |

