| GlaxoSmithKline Pharmaceuticals Limited |  |  |  |
| :---: | :---: | :---: | :---: |
| Registered Office: Dr. Annie Besant Road, Mumbai - 400030 |  |  |  |
| UNAUDITED FINANCI AL RESULTS <br> FOR THE QUARTER ENDED 31ST MARCH, 2009 |  |  |  |
|  |  |  | (Rs. lakhs) |
|  | Unaudited |  | Audited |
|  | $\begin{gathered} 3 \text { months } \\ \text { ended } \\ 31.03 .2009 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 3 \text { months } \\ \text { ended } \\ 31.03 .2008 \end{gathered}$ | $\begin{gathered} \hline \text { Year } \\ \text { ended } \\ 31.12 .2008 \end{gathered}$ |
| Sales | 46921 | 44990 | 175156 |
| Less: Excise Duty on Sales | 1206 | 3179 | 9115 |
| Net Sales | 45715 | 41811 | 166041 |
| Other Operating Income | 383 | 611 | 2027 |
| Income from Operations | 46098 | 42422 | 168068 |
| Expenditure |  |  |  |
| (Increase) / decrease in stock-in-trade and work in progress | 925 | 1265 | (233) |
| Consumption of raw and packing materials | 8734 | 6791 | 35187 |
| Purchase of traded goods | 8737 | 8695 | $\underline{29807}$ |
| Total materials consumed | 18396 | 16751 | 64761 |
| Excise duty on samples and (increase) / decrease in stock-in-trade | (265) | (341) | (488) |
| Employees cost | 4347 | 4029 | 17275 |
| Depreciation | 367 | 371 | 1634 |
| Other expenditure | 7805 | 7197 | 30860 |
| Recovery of expenses (net) | (193) | (173) | (796) |
| Expenses relating to service income | (829) | (865) | (3340) |
| Total operating expenses | 11232 | 10218 | 45145 |
| Total | 29628 | 26969 | 109906 |
| Profit from Operations before Other Income, Interest and Exceptional Items | 16470 | 15453 | 58162 |
| Other Income (net) (previous quarter includes treasury income of Rs. 990 lakhs) | - | 1003 | 2826 |
| Interest Income (net) | 2621 | 1241 | 7002 |
| Profit before Tax and Exceptional Items | 19091 | 17697 | 67990 |
| Tax Expense |  |  |  |
| Current tax (including fringe benefits tax) | 6440 | 6165 | 23387 |
| Deferred tax | 108 | (85) | (233) |
| Total | 6548 | 6080 | 23154 |
| Net Profit after Tax before Exceptional Items | 12543 | 11617 | 44836 |
| Exceptional Items (net of tax) | 1784 | 510 | 12821 |
| Net Profit | 14327 | 12127 | 57657 |
| Paid-up Equity Share Capital (Face value per share Rs. 10) | 8470 | 8470 | 8470 |
| Reserves excluding Revaluation Reserves |  |  | 145639 |
| Earnings Per Share (EPS) |  |  |  |
| Basic and diluted EPS before exceptional items (Rs.) | 14.8 | 13.7 | 52.9 |
| Basic and diluted EPS after exceptional items (Rs.) | 16.9 | 14.3 | 68.1 |
| Public Shareholding |  |  |  |
| Number of shares | 41785529 | 41785529 | 41785529 |
| Percentage of shareholding | 49.3\% | 49.3\% | 49.3\% |
| Promoters and promoter group |  |  |  |
| Shareholding |  |  |  |
| - Number of shares | Nil |  |  |
| - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | Nil |  |  |
| - Percentage of shares (as a \% of the total share capital of the company) | Nil |  |  |
| (b) Non-encumbered |  |  |  |
| - Number of shares | 42917488 |  |  |
| - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | 100\% |  |  |
| - Percentage of shares (as a \% of the total share capital of the company) | 50.7\% |  |  |

1. The growth in Gross Sales was impacted due to lower selling prices as a result of the benefit of excise duty reduction being passed on to the consumer. Net Sales grew by 9.3\% during the quarter ended 31st March, 2009.
2. Exceptional items (net of tax) for the quarter ended 31st March, 2009 include profit on sale of property Rs. 600 lakhs and actuarial gain on employee benefits Rs. 1236 lakhs.
3. The Company has only one reportable segment which is Pharmaceuticals. Accordingly, no separate disclosures of segment information have been made.
4. There were no investor complaints pending as at the beginning of the quarter. The Company has received 6 complaints from the investors during the quarter and all of them have since been resolved, leaving no investor complaints unresolved at the end of the quarter
5. The above Results were reviewed by the Audit Committee and were thereafter approved by the Board of Directors at their respective meetings held on 28th April, 2009
6. The statutory auditors have carried out a limited review of the results for the quarter ended 31st March, 2009. The figures for 2008 have been regrouped wherever necessary to facilitate comparison.
