

**GlaxoSmithKline Pharmaceuticals Limited**

Registered Office: Dr. Annie Besant Road, Mumbai - 400 030

**Segment wise Revenue, Results and Capital Employed,  
under Clause 41 of the Listing Agreement**

(Rs. lakhs)

Unaudited			Unaudited		Audited
3 months ended 30.06.2007	3 months ended 30.06.2006		6 months ended 30.06.2007	6 months ended 30.06.2006	Year ended 31.12.2006
37809	35943	1. Segment Revenue:	77749	74008	141602
3343	5752	a) Pharmaceuticals	6612	11074	18134
41152	41695	b) Other Businesses	84361	85082	159736
-	-	Total Segment Revenue	-	-	-
41152	41695	Less: Inter Segment Revenue	84361	85082	159736
		Net Sales / Income from Operations			
		2. Segment Results (Profit before Interest and Tax):			
13609	12468	a) Pharmaceuticals	28957	26649	49211
660	1100	b) Other Businesses	1362	2050	3848
14269	13568	Total Segment Results	30319	28699	53059
		Add/(Less):			
1056	705	(i) Interest Income (net)	2065	1493	3426
(346)	(314)	(ii) Unallocable Income Net of Unallocable Expenditure	(546)	(276)	(890)
14979	13959	Total Profit Before Tax and Exceptional Items	31838	29916	55595
		3. Capital Employed (Segment Assets less Segment Liabilities):			
20630	17184	a) Pharmaceuticals	20630	17184	15849
6205	7758	b) Other Businesses	6205	7758	6040
26835	24942	Total Capital Employed in Segments	26835	24942	21889

**Notes:**

1 Refer Notes 1 and 4 of the aforesaid unaudited financial results for the half year ended 30th June, 2007

2 (i) The Company is organised into two main business segments, namely:

- Pharmaceuticals - comprising of bulk drugs and formulations

- Others - primarily comprising of fine chemicals, diagnostics, laboratory equipment and exports mainly relating to pharmaceuticals.

Animal Health business formed part of the Company's Other Businesses segment in the previous year.

Segments have been identified and reported taking into account, the nature of products and services, the differing risks and returns, the organisation structure, and the internal financial reporting systems.

(ii) Segment Revenue in each of the above domestic business segments primarily includes sales (net of excise duty), processing charges, consignment sales commission, clinical research and data management and export incentives in the respective segments.

(iii) Segment Revenue, Results, Assets and Liabilities include the respective amounts identifiable to each of the segments and amounts allocated on a reasonable basis.