Worli, Mumbai - 400 030 Tel No: +91 22 2495 9595 Fax No: +91 22 2495 9494

Web: www.gsk-india.com
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17th May 2023

To,

BSE LIMITED

Phiroze Jeejeebhoy Towers Dalal Street Mumbai - 400001 THE NATIONAL STOCK EXCHANGE OF INDIA LIMITED

Exchange Plaza, 5th Floor, Plot No. C/1, G Block Bandra-Kurla Complex, Bandra (East) Mumbai - 400051

Dear Sirs,

Subject: Media release: Q4 & FY22-23

Please find enclosed a press release issued by the Company in respect of financial results for the quarter and year ended 31st March, 2023.

This is for your information and record.

Yours faithfully For GlaxoSmithKline Pharmaceuticals Limited

Ajay Nadkarni Vice President – Administration, Real Estate & Company Secretary

CIN: L24239MH1924PLC001151



Press release

For investors only

Issued on: 17 May 2023

GlaxoSmithKline Pharmaceuticals Limited reported improved profitability with continued momentum across General medicines and Specialty; Declares annual dividend of Rs. 32

Mumbai - GlaxoSmithKline Pharmaceuticals Limited, today announced its financial results for the fiscal year ended March 31, 2023.

Revenue from continuing operations for the quarter ended March 31, 2023 was Rs. 782 crores. A robust underlying volume growth was offset by the impact of National List of Essential Medicines (NLEM) 2022.

For FY 2022-23, Revenue came in at Rs. 3216 crores and Profit Before Tax (PBT) from continuing operations (before exceptional items) grew 9% to Rs. 833 crores. The EBITDA margins improved by 1.4% compared to the previous fiscal with continued focus on improving operational efficiencies and expenditure control.

The General Medicine portfolio saw a double-digit underlying growth, with Augmentin becoming the No.1 brand in the Indian Pharmaceutical Market (IPM) in 2022 (PharmaTrac AWACS). The company continued to maintain market leadership in therapies such as Dermatology and Pain. The self-pay vaccines market continued to decline year on year with early signs of recovery.

The company leveraging from the successful global portfolio, launched the innovative vaccine Shingrix (Zoster Vaccine Recombinant, Adjuvanted), for adults above 50 years of age, for protection against Shingles (Herpes Zoster) with >90% efficacy.

Mr. Bhushan Akshikar, Managing Director, GlaxoSmithKline Pharmaceuticals Limited commented,

"GSK remains focused on gaining share and defending leadership position of key brands for therapies in which we operate. With the launch of our global blockbuster Shingrix we expect to address an unmet preventive health need and gain momentum for our vaccines business."

About GSK

GSK is a global biopharma company with a purpose to unite science, technology, and talent to get ahead of disease together. Find out more at ssk.com/company.

Media Contact

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Communications and Government Affairs

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