93rd ANNUAL GENERAL MEETING TO BE HELD ON TUESDAY, 24th JULY 2018

Folio No. / Client ID : 
DP ID : 
No. of Shares : 

I, hereby record my presence at the NINETY THIRD ANNUAL GENERAL MEETING of the Company being held at Birla Matushri Sabhagar, 19, Sir Vithaldas Thackersey Marg, Marine Lines, Mumbai 400 020 on 24th July 2018 at 2.30 p.m.

Name(s) of the Shareholder(s)/Proxy (IN BLOCK LETTERS)

______________________________________________
______________________________________________
______________________________________________  _________________________________

Signature(s) of Shareholder(s) or Proxy

PLEASE COMPLETE THIS ATTENDANCE SLIP AND HAND IT OVER AT THE ENTRANCE OF THE MEETING HALL. Joint Shareholders desiring to attend the Meeting may obtain additional Attendance Slips on request. Such request should reach the Company or its Registrar & Transfer Agents, M/s. Karvy Computershare Private Limited, Unit: GlaxoSmithKline Pharmaceuticals Limited, Karvy Selenium Tower B, Plot No 31 & 32, Gachibowli, Financial District, Nanakramguda, Serilingampally, Hyderabad, Telangana 500 032 on or before 19th July 2018.

Note: You are requested to bring your copy of the Annual Report to the Meeting.

(To be retained throughout the Meeting)
**Instructions for e-voting:**

Members are requested to follow the instructions given below before they cast their vote through e-voting:

Voting through electronic means

In terms of the provisions of Section 108 of the Companies Act, 2013 (the Act) read with Rule 20 of the Companies (Management and Administration) Rules, 2014 as amended (hereinafter called “the Rules” for the purpose of this section of the Notice) and Regulation 44 of the Listing Obligations and Disclosure Requirements, 2015 (LODR), the Company is providing facility to exercise votes on the items of business given in the Notice through electronic voting system, to members holding shares as on 16th July 2018 being the cut-off date fixed for determining voting rights of members, entitled to participate in the e-voting process, through the e-voting platform provided by M/s. Karvy Computershare Pvt. Ltd. (Karvy).

**Procedure and instructions for e-voting**

The procedure and instructions for E-voting are as follows:

1. Open your web browser during the voting period and navigate to [https://evoting.karvy.com](https://evoting.karvy.com).
2. Enter the login credentials (i.e. User-ID & password) mentioned on the Postal Ballot Form. Your folio / DP and Client ID will be your User-ID.
   - **User-ID for Members holding shares in Demat Form:**
     - For NSDL: 8 Character DP ID followed by 8 Digits Client ID. For CDSL: 16 digits beneficiary ID.
   - **User-ID for Members holding shares in Physical Form:**
     - EVENT No. followed by Folio Number registered with the Company.
     - Password: Your unique password is printed on the Postal Ballot Form/via email forwarded through the electronic notice.
   - Enter the Verification code i.e. please enter the alphabets and numbers in the exact way as they are displayed for security reasons.
3. Please contact Karvy’s toll free No. [1800 3454 001] for any further clarifications.
4. After entering these details appropriately, click on “LOGIN”.
5. Members will now reach ‘Password Change’ menu wherein they are required to mandatorily change their login password in the new password field. The new password has to be minimum eight characters consisting of at least one upper case (A-Z), one lower case (a-z), one numeric value (0-9) and a special character. Kindly note that this password can be used by the Demat holders for voting for resolution of any other company on which they are eligible to vote, provided that company opts for E-voting through Karvy Computershare Private Limited E-voting platform. System will prompt you to change your password and update any contact details like mobile no., email ID etc. on first login. You may also enter the ‘Secret Question’ and answer of your choice to retrieve your password in case you forget it. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
6. You need to login again with the new credentials.
7. On successful login, system will prompt you to select the ‘Event’ i.e. ‘GlaxoSmithKline Pharmaceuticals Limited’.
8. If you are holding shares in Demat form and had logged on to [https://evoting.karvy.com](https://evoting.karvy.com) and casted your vote earlier for any company where the System Provider was Karvy Computershare Private Limited, then your existing login ID and password given earlier are to be used.
9. On the voting page, you will see Resolution description and against the same the option ‘FOR/AGAINST/ ABSTAIN’ for voting. Enter the number of shares (which represents number of votes) under ‘FOR/AGAINST/ ABSTAIN’ or alternatively you may partially enter any number in ‘FOR’ and partially in ‘AGAINST’, but the total number in ‘FOR/AGAINST’ taken together should not exceed your total shareholding. If the Member does not want to cast, select ‘ABSTAIN’ after selecting the resolution you have decided to vote on, click on ‘SUBMIT’. A confirmation box will be displayed. If you wish to confirm your vote, click on ‘OK’, else to change your vote, click on ‘CANCEL’ and accordingly modify your vote.
10. Once you ‘CONFIRM’ your vote on the Resolution, you will not be allowed to modify your vote.
11. In case a person has become the Member of the Company after the dispatch of AGM Notice but on or before the cut-off date i.e. 16th July 2018, may write to Karvy on the email ID: rajitha.cholleti@karvy.com or to Ms. Rajitha Cholleti, Contact No. 040-67162222, at [Unit: GlaxoSmithKline Pharmaceuticals Limited] Karvy Computershare Private Limited, Karvy Selenium Tower B, Plot No. 31 & 32, Gachibowli, Financial District, Nanakramguda, Serlingampally, Hyderabad, Telangana 500 032, requesting for the User-ID and Password. After receipt of the above credentials, please follow all the steps from Sr. No. (1) to (10) as mentioned above, to cast the vote.
PROXY FORM

[Pursuant to Section 105(6) of the Companies Act, 2013 and rule 19(3) of the Companies (Management and Administration) Rules, 2014]

93rd ANNUAL GENERAL MEETING TO BE HELD ON TUESDAY 24th JULY 2018

<table>
<thead>
<tr>
<th>Name of the Member(s)</th>
<th>:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Registered address</td>
<td>:</td>
</tr>
<tr>
<td>E-mail ID</td>
<td>:</td>
</tr>
<tr>
<td>Folio No. / Client ID</td>
<td>:</td>
</tr>
<tr>
<td>DPID</td>
<td>:</td>
</tr>
</tbody>
</table>

I/We, being the member(s) of _____________________________ shares of the above named Company, hereby appoint:

1. **Name:** _____________________________ **E-mail ID:** _____________________________
   **Address:** _____________________________
   Signature: _____________________________, or failing him

2. **Name:** _____________________________ **E-mail ID:** _____________________________
   **Address:** _____________________________
   Signature: _____________________________, or failing him

3. **Name:** _____________________________ **E-mail ID:** _____________________________
   **Address:** _____________________________
   Signature: _____________________________, or failing him

as my / our proxy to attend and vote (on a poll) for me / us and on my / our behalf at the 93rd Annual General Meeting of the Company, to be held on the 24th day of July 2018 at 2.30 p.m. at Birla Matushri Sabhaagar, 19, Sir Vithaldas Thackersey Marg, Marine Lines, Mumbai - 400 020 and at any adjournment thereof in respect of such resolutions as are indicated overleaf.
<table>
<thead>
<tr>
<th>Resolutions</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>To receive, consider and adopt the Audited Financial Statements (including Consolidated Financial Statements) of the Company for financial year ended 31st March 2018 together with the Reports of the Board of Directors and Auditors thereon.</td>
</tr>
<tr>
<td>2.</td>
<td>To declare Dividend on Equity Shares for the financial year ended 31st March 2018.</td>
</tr>
<tr>
<td>3.</td>
<td>To appoint a Director in place of Mr. Raju Krishnaswamy (DIN No: 03043004), who retires by rotation and, being eligible, offers himself for re-appointment.</td>
</tr>
<tr>
<td>4.</td>
<td>Re-appointment of Mr. Subesh Williams (DIN: 07786724), as a Director.</td>
</tr>
<tr>
<td>5.</td>
<td>Appointment of Ms. Puja Thakur (DIN: 07971789), as a Director.</td>
</tr>
<tr>
<td>6.</td>
<td>Appointment of Ms. Puja Thakur (DIN: 07971789), as a Whole-time Director.</td>
</tr>
<tr>
<td>7.</td>
<td>Approval of Transactions / Contracts / Arrangements with Related Party.</td>
</tr>
<tr>
<td>8.</td>
<td>Ratification of Remuneration to Cost Auditor.</td>
</tr>
</tbody>
</table>

Signed this ___________________________ day of _______________________________ 2018.

Signature of shareholder : ________________________________________________

Signature of Proxy holder(s) : ____________________________________________

Note:

1. This form of proxy in order to be effective should be duly completed and deposited at the Registered Office of the Company, not less than 48 hours before the commencement of the Meeting.

2. A person can act as proxy on behalf of Members not exceeding fifty and holding in the aggregate not more than ten percent of the total share capital of the Company carrying voting rights. Further, a Member holding more than ten percent, of the total share capital of the Company carrying voting rights may appoint a single person as proxy and such person shall not act as proxy for any other person or Member.